

Software	staff			installs/user base													prices									
	Total staff	Programmers	Support staff	Total supported installs	Total installs on current version	Number with fewer than 12 users	Number with 12-24 users	Number with 25-50 users	Number with 51-100 users	Number with more than 100 users	Avg. orders per day	Percentage of b-to-b users	Percentage of b-to-c users	Percentage that sell to both	Percentage doing at least 15% retail	Percentage that are primarily e-commerce	Avg. number IT staff on site	Hosted solution	Software installed less than \$15K	Software installed \$15K-\$25K	Software installed \$25K-\$50K	Software installed \$50K-\$100K	Software installed \$100K-\$250K	Software installed more than \$250K	Transaction-based fee pricing	
AssistCommerce Suite	19	7	7	60	3	10	21	10	12	7	2,000	25	75	80-90		20	0	2-3	Opt	-	-	-	-	65%	35%	NA
Avexxis	20	15	8	65	20	3	8	17	34	3	500	0	90	10		0	0	1	No	-	-	-	100%	-	-	-
Cadence Fulfillment System	31	7	3	20	20	6	5	5	3	1	15	70	20	10		0	0	1-2	No	-	-	-	-	100%	-	-
CMS	15	3	6	260	260	152	77	21	10	0	70-100	15	75	10		10	20	1	No	65%	20%	15%	-	-	-	NA
Comprehensive Commerce	8	6	1	5	4	2	-	1	1	-	NA	0	10	90		100	NA	1-2	No	-	-	-	100%	-	-	-
CoreSense On-Demand	30	8	3	50	50	45	3	0	1	1	75-100	10	90	10		100	80	0-1	Opt	20%	45%	20%	10%	5%	5%	NA
CWDirect	500	115	35	80	64	NA	NA	NA	NA	NA	NA	5	80	15		60	15	2-5	Opt	-	-	-	15%	50%	30%	5%
CWSerenade	500	115	35	2	2	-	1	-	1	-	NA	0	80	20		50	50	2-3	Yes	-	-	-	-	100%	-	NA
Direct 500	30	24	4	7	7	NA	NA	NA	NA	NA	500-1,000	NA	NA	NA		NA	NA	1	NA	-	-	-	100%	-	-	NA
Directions Fulfillment	6	3	3	75	30	4	All	15	50	10	50-500	30	70	25		10	50	-	Opt	-	-	30%	50%	20%	-	NA
Ecometry Commerce Suite	450	150	100	265	96	2	52	66	53	73	10,000	20	70	10		35	15	1-2	NA	-	-	-	-	100%	-	NA
Escalate Retail Multi-Channel	450	150	100	11	1	0	1	4	5	1	5,000	0	95	5		95	5	2-3	Opt	-	-	-	-	-	100%	NA
InOrder	9	6	6	28	26	10	11	5	0	0	500	43	35	22		57	51	0.2	No	-	-	-	-	100%	-	-
Junction Solutions	200+	45+	12+	50	1	0	5	15	20	10	60-100	10	60	30		25	15	5	Opt	-	-	-	-	-	100%	NA
Mach2K	12	9	5	36	31	5	8	16	7	2	1,500	34	66	73		24	36	0.5	NA	-	-	12%	63%	18%	7%	0
Mail Order Manager	54	8	20	3,768	3,319	2,788	565	263	150	2	100	20	60	20		10	40	1	No	100%	-	-	-	-	-	NA
Mail Order Software Plus	35	5	3	95	24	15%	30%	25%	20%	10%	500	15	80	5		30	0	0-1	No	10%	20%	45%	20%	5%	-	NA
Mailware	10	3	2	1,000+	10	NA	NA	NA	NA	NA	NA	NA	NA	NA		NA	NA	NA	NA	100%	-	-	-	-	-	NA
Natural Order	15	6	4	25	23	2	5	10	4	4	2,500	50	20	30		2	5	1	NA	-	-	-	30%	60%	10%	NA
NetDotOrder	9	3	2	6	4	1	1	1	1	0	1,000	0	100	75		100	0	<1	Yes	25%	25%	25%	25%	-	-	\$1
OrderMotion	50	20	7	300	300	75	135	45	30	15	100	5	95	5		5	75	1-5	Yes	-	100%	-	-	-	-	\$.20-\$55
Order Power!	30	24	4	65	60	16	22	20	12	10	2,000	10	60	10		60	0	0	Opt	-	-	-	100%	-	-	-
OrderSuite	5	3	1	130	114	98	30	2	0	0	100-300	5	95	20		10	40	1	No	100%	-	-	-	-	-	NA
PRA Multi-Channel	50	8	4	1	1	-	-	-	-	1	900	-	-	100		100	-	5-10	Opt	-	-	-	-	100%	-	NA
Profitability Software Suite	65	25	23	NA	NA	NA	NA	NA	NA	NA	350	50	50	50		30	80	NA	Opt	-	-	-	15%	25%	60%	Per user
Response	5	2	2	>625	>120	>100	>16	>12	6	0	100-250+	10	90	40		<10	<25	0-1	No	72%	16%	19%	3%	-	-	NA
Ship4U	5	4	0	16	15	12	2	-	-	1	NA	30	70	0		80	10	0-1	Y	-	100%	-	-	-	-	\$.25-\$75
SigmaCommerce	119	75	15	90	50	10%	15%	25%	30%	20%	Varies	10	60	30		NA	30	0-20	Opt	-	-	10%	25%	40%	25%	NA
Stone Edge Order Manager	10	6	6	1,500	900	NA	NA	NA	NA	NA	50-500	5	95	NA		NA	90	NA	NA	100%	-	-	-	-	-	NA
TernoVelocity	10	6	4	24	12	7	8	4	4	1	1K-5K	15	55	30		20	15	0.5-1	No	-	17%	33%	33%	17%	-	NA