

AGENCIES & CREATIVE SERVICES

Catalog Development & Design

McIntyre direct

McIntyre Direct

700 N Hayden Island Drive, Suite 390

Portland, OR 97217-8185
Phone: 503-286-1400
Fax: 503-286-1300
Contact: Susan McIntyre
Email: susan@mcintyredirect.com
Website: www.mcintyredirect.com

Since 1991 over 170 catalogers have trusted McIntyre Direct to bring their catalog programs to the next level. We offer full service catalog creative, strategy, consulting, circulation, production and prepress, all focused on one goal: making your catalog goals a reality. Give us a call. We'd love to talk over your catalog challenge.

Consultants

McIntyre direct

McIntyre Direct

700 N Hayden Island Drive, Suite 390 Portland, OR 97217-8185

Phone: 503-286-1400
Fax: 503-286-1300
Contact: Susan McIntyre
Email: susan@mcintyredirect.com
Website: www.mcintyredirect.com

Since 1991 over 170 catalogers have trusted McIntyre Direct to bring their catalog programs to the next level. We offer full service catalog creative, strategy, consulting, circulation, production and prepress, all focused on one goal: making your catalog goals a reality. Give us a call. We'd love to talk over your catalog

Direct Mail Agencies



Heartland Creative Communications Inc

13838 SW Northview Drive Tigard, OR 97223 **Phone:** 503-579-7670 **Fax:** 503-579-6174

Email: markkoch@ix.netcom.com Website: www.heartlandcreativeinc.com

Work with the designer who created the 2011 MCM Catalog of the Year.

- Complete catalog design start up catalogs a specialty
- Creative communication that sells
- 20 years of direct marketing experience
- 2010 DMA Echo Gold Award for Non-Profit Consumer
- Direct mail design Non-profit specialist

Online Marketing Agency

Vocus

12051 Indian Creek Court Beltsville, MD 20705 Phone: 1-800-345-5572 Email: info@vocus.com Website: www.vocus.com

Sweepstakes/Games Agencies



Ventura Associates International LLC

1040 Avenue of the Americas New York, NY 10018 **Phone:** 212-302-8277 **Fax:** 212-302-2587

Contact: Al Wester, President (ext 3015)

Email: info@sweepspros.com Website: www.sweepspros.com

Full-service sales promotion agency with particular expertise in prize promotions.

Services: Creation and administration of online and traditional sweepstakes, games and contests. Also provides creative, fulfillment, website design and hosting, database management, tie-ins, co-ops, interactive, research, multicultural, social media and direct marketing services.

Clients: Aegon, Bath & Doy Works, Bonnier Corporation, Burlington Coat Factory, Consumers Union, Haband Company, Saks Fifth Avenue, Time Inc., Victoria's Secret

Professional Affiliations: ASI, DMA, PMA, PIMA

CUSTOMER LOYALTY/CRM

Customer Loyalty/Incentive Programs

InteliSpend

1400 S Highway Dr Fenton, MO 63099 Phone: 636-226-2269 Contact: Nikki Washington

RESTAURANT.COM® INCENTIVE & LOYALTY SOLUTIONS

Restaurant.com Incentive & Loyalty Solutions

1500 W Shure Drive, Suite 200 Arlington Heights, IL 60004 Phone: 866-951-1475 Fax: 847-481-5825 Contact: Howie Schnuer

Email: IncentivesBG@Restaurant.com Website: www.incentives.restaurant.com Restaurant.com Incentive & Loyalty Solutions helps businesses of all sizes increase response rates, improve ROI and reduce promotional costs. With quick turnaround, nationwide coverage and customization options, it's the promotion that your customers want. Visit www.incentives.restaurant.com or call us today at 866.951.1475 for details.

DATABASE MARKETING

Address Correction & Validation Software



Your Partner in Data Quality

Melissa Data

22382 Avenida Empresa

Rancho Santa Margarita, CA 92688-2112

Phone: 800-635-4772 Fax: 949-589-5211

Email: salesdepartment@melissadata.com

Website: www.MelissaData.com

Since 1985, Melissa Data has been providing data quality and mailing solutions for marketers, including tools to clean, verify, standardize and enhance contact data.

- Address Verification & Correction
- Postal Presorting
- NCOA^{Link} Processing (U.S & Canadian)
- Data Appending
- Merge Purge / Deduplication
- Mailing Lists



Simply Powerful Data Quality Solutions

Satori Software Inc

1301 5th Ave, Suite 2200 Seattle, WA 98101-2676 **Phone:** 800-553-6477

Email: sales@satorisoftware.com Website: www.SatoriSoftware.com

Protect your investment in your customer database. Integrate Satori solutions with your web forms, data entry applications and contact management systems. Now it's affordable to verify and update contact data from point-of-entry to daily use. Plus, integrated Move Update processing means no more manual import/export. Call 1-800-553-6477 to learn more.

Database Marketing: Full-Service



Cognitive Data

500 President Clinton Ave, Suite 301

Little Rock, AR 72201
Phone: 919-636-3632
Contact: Cindy Marshall, CMO
Email: ccmarshall@cognitivedata.com
Website: www.cognitivedata.com

Customer Insight Solutions that Drive ROI

CognitiveDATA provides full service marketing solutions for many of the world's leading retailers. We offer quantitative, information-based solutions that maximize return on marketing investment. Our solution includes strategic consulting, advanced data hygiene, multi-channel integrated customer database solutions, innovative data processing, reporting, analytics and measurement. The company is a wholly owned subsidiary of Merkle Inc. Learn more at www. cognitivedata.com.

KBM Group

2050 N Greenville Ave Richardson, TX 75082 Phone: 713-995-2358 Contact: Peggy Garner Email: sales@kbmg.com

Database Marketing: Modeling & Analytics



MeritDirect

333 Westchester Avenue
White Plains, NY 10604
Phone: 914-368-1000
Fax: 914-368-1150
Contact: Roberts Sanchez
Email: rsanchez@meritdirect.com
Website: www.meritdirect.com

MeritDirect is a leading full-service direct marketing and lead generation firm specializing in customer acquisition & retention, data & Direct services, marketing databases and strategic services. Merit-Direct provides unmatched customer acquisition and retention expertise to both the B2B and consumer arenas. We operate within a culture of continuous improvement, striving for leading-edge processes and technologies that ultimately will guide clients to higher response rates and lower costs in less time.

E-COMMERCE

Content Management

Heiler Software

645 Griswold St, Suite 1888 Detroit, MI 48226 **Phone:** 313-879-3272

Contact: Jennifer Krizanek, Marketing Manager

Email: jkrizanek@heiler.com Website: www.heiler.com

e-Commerce Services

Ability Commerce

1300 Park of Commerce, Suite 164 Delray Beach, FL 33445 Phone: 561-330-3151 Fax: 561-330-3154 Contact: Jennifer Tonisson Email: sales@abilitycommerce.com

Akamai

8 Cambridge Ctr Cambridge, MA 02142 **Phone:** 617-444-2805 **Contact:** Kylee McRae

Cactus Commerce

490 St Joseph, #103 Gatineau, QC J8Y 3Y7 **Phone:** 819-778-0313

Contact: Lynnette McLaughlin

CDC Commerce

156 Front St W, Suite 400 Toronto, ON M5J 2L6 Phone: 416-673-4201 Contact: Kevin Butler

Channel Advisor

2701 Aerial Center Pkwy Morrisville, NC 27560 Phone: 919-228-4700 Contact: Noreen Allen

Circle Commerce

30 Avon Meadow Ln Avon, CT 06001 Phone: 616-667-1647 Contact: John Fink

Junction Solutions

1720 Windward Concourse, Suite 125

Alpharetta, GA 30005 Phone: 678-387-3835 x 1017 Contact: Denise Doyle

e-Commerce Technology



Shotfarm LLC

417 N Ashland Ave Chicago, IL 60622 Phone: 312-239-0591 Contact: Mike Lapchick, CEO Email: mikel@shotfarm.com Website: www.shotfarm.com

Shotfarm is a free Product Image Exchange that lets retailers and manufacturers manage, request, find and distribute product images from a single centralized and standardized platform. Shotfarm features a gallery-style interface, batch uploading, image quality requirements, and customizable sharing and downloading, all within a secure, permissions-based environment.

SteelHouse

5870 W Jefferson Blvd, Suite F Los Angeles, CA 90016 Phone: 888-978-3354 Fax: 310-295-0099 Email: info@steelhouse.com

Website: www.steelhouse.com

ELECTRONIC CATALOG

Nextbook

480 New Holland Ave, Suite 9000 Lancaster, PA 17602-2292 Phone: 866-268-1219 x 156 Contact: Marcus Grimm

Zmag

320 Congress St, FI 3F Boston, MA 02210 Phone: 617-963-8017 Contact: Sean Ford

E-MAIL MARKETING

E-Mail Marketing: Full-Service

Epsilon Interactive

16 W 20th St, 9th Floor New York, NY 10011 Phone: 212-457-7000 Contact: Danielle Lawrentz

ExactTarget

20 N Meridian St, Suite 200 Indianapolis, IN 46204 Phone: 317-423-3928 Contact: Benham Roberts

iContact

5221 Paramount Pkwy, Suite 200 Morrisville, NC 27560 Phone: 877-820-7837 Contact: Sally Lowery

Lyris Technologies Inc

6401 Hollis St, Suite 125 Emeryville, CA 94608 Phone: 800-768-2929 Contact: Allison Landis

Silverpop

200 Galleria Pkwy SE, Suite 75 Atlanta, GA 30339 Phone: 678-247-0580 Contact: Lindsay Mahoney

StrongMail

1300 Island Dr, Suite 200 Redwood City, CA 94065 **Phone:** 650-421-4255 **Fax:** 650-421-4201

Contact: Kristin Hersant, Vice President of

Corporate Marketing

Email: khersant@strongmail.com Website: www.strongmail.com

E-Mail Marketing: Transmission

Bronto Software

324 Blackwell St Ste 410 Durham, NC 27701 Phone: 919-595-2500 Contact: Kevin Skurski Email: info@bronto.com Website: www.bronto.com

FULFILLMENT

Fulfillment: 3rd-Party Logistics



Fifth Gear

9100 Purdue Rd, Suite 400 Indianapolis, IN 46268 **Phone:** 800-577-7045

Contact: Carol Smith, Territory Manager Email: tellmemore@infifthgear.com Website: www.inFifthGear.com

Company Description:

Fifth Gear provides warehouse and fulfillment operations, customer contact centers, creative design and marketing services, and order management software systems for retailers and brand manufacturers.

Ingram Micro

1600 E St Andrews PI Santa Ana, CA 92705 **Phone:** 949-929-6938

Contact: Scott Michaelis, VP of Business Solutions Email: scott.michaelis@ingrammicro.com

Website: www.ingrammicro.com



Product Development Corporation

PDC

400 W Crossroads Pkwy, Suite F Bolingbrook, IL 60440 Phone: 317-575-6410 Contact: Richard Meldman Email: rmeldman@teampdc.com Website: www.teampdc.com

Strategically positioned in markets across North America, PDC provides customized fulfillment, warehouse and call management services to meet your specific distribution and return logistics needs.

Fulfillment: Merchandise

Kika Systems

300 Riverpark Dr North Reading, MA 01864 **Phone:** 781-305-5185

Contact: Christina Marie Tramontozzi

Fulfillment: Order Mgmt. Systems/Software

CDS Global

1901 Bell Ave, Suite 19 Des Moines, IA 50315 **Phone:** 515-699-3741 **Contact:** Allison Gattis

Fulfillment: Return Logistics



Inmar

2601 Pilgrim Ct Winston-Salem, NC 27106 Phone: 866-440-6917 Fax: 336-770-1939 Email: solutions@inmar.com Website: www.inmar.com

Inmar connects trading partners through consulting, software services, and operations. Our proprietary Digital Promotions Network™ manages a digital promotion completely for a brand or retailer in the digital promotions ecosystem and leverages existing in-store infrastructure to securely redeem paperless coupons at checkout. in real-time.

LIST & DATA PROCESSING

List & Data Hygiene

Melissa DATA®

Your Partner in Data Quality

Melissa Data

22382 Avenida Empresa Rancho Santa Margarita, CA 92688-2112

Phone: 800-635-4772 Fax: 949-589-5211

Email: salesdepartment@melissadata.com

Website: www.MelissaData.com

Since 1985, Melissa Data has been providing data quality and mailing solutions for marketers, including tools to clean, verify, standardize and enhance contact data.

- Address Verification & Correction
- Postal Presorting
- NCOA^{Link} Processing (U.S & Canadian)
- · Data Appending
- Merge Purge / Deduplication
- Mailing Lists



Simply Powerful Data Quality Solutions

Satori Software Inc

1301 5th Ave, Suite 2200 Seattle, WA 98101-2676 **Phone:** 800-553-6477

Email: sales@satorisoftware.com Website: www.SatoriSoftware.com

Still sending your valuable data out to be cleaned and updated? Satori solutions clean and correct contact data within your CRM application. Are duplicate records bogging down your operations? Real-time point-of-entry validation also makes it easier to avoid duplicates. Do you have a quality problem? Call 1-800-553-6477 to find out.

List & Data Processing: Full Service



Data Services Inc.

Computer Services for Global Direct Marketing!

Data Services Inc 31516 Winterplace Pkwy

Salisbury, MD 21804

Phone: 646-351-6351

Contact: Keith Messer

Email: kmesser@dataservicesinc.com

Founded in 1967, Data Services provides a full spectrum of global data processing solutions for the direct and interactive marketing industries. We were the first company in the world to offer all U.S., Canadian, and International data processing services under one roof and are today able to correct, verify, house, and process data from nearly 200 different postal databases covering virtually every country and territory throughout the world.



Powering Business Growth

Infogroup

1020 É 1st St Papillion, NE 68046 **Phone:** 402-836-5506

Contact: Tom Claire, SVP, Service Group Email: tom.claire@infogroup.com Website: www.infogroup.com

Infogroup helps companies increase sales and customer loyalty through our high-value data, market intelligence and innovative digital solutions. We uncover and unlock revenue growth by enabling our clients - from local businesses to Fortune 100 companies - to connect and engage with their most valuable audiences millions of times each day. Infogroup data powers the top 5 Internet search engines and provides point-of-interest data for the leading in-car navigation systems. For more information, visit www. infogroup.com.



Product Development Corporation

PDC

1120 W 122nd Ave
Westminster, CO 80234
Phone: 317-575-6410
Contact: Richard Meldman
Email: rmeldman@teampdc.com
Website: www.teampdc.com

With decades of experience serving the print advertising and direct marketing industries, PDC is your first choice for quality information and customized data processing services.

PDC's expertise includes solutions in: list & data hygiene, merge/purge, full-service processing, application hosting, data and hardware security, legacy system integrations, and customized programming.

National Change of Address (NCOA) Processing



Simply Powerful Data Quality Solutions

Satori Software Inc

1301 5th Ave, Suite 2200 Seattle, WA 98101-2676 **Phone:** 800-553-6477

Email: sales@satorisoftware.com **Website:** www.SatoriSoftware.com

Still sending your valuable data out to be cleaned and updated? Integrated NCOALink Move Update processing means no more manual import/export hassles. Use Satori integrated solutions to correct, update and append contact data within your CRM application. Call 1-800-553-6477 to learn more today.

LIST & DATA SOURCES

Brokers: Full-Service



Leon Henry Inc 200 N Central Ave Hartsdale, NY 10530-1940 Phone: 914-285-3456 Fax: 914-285-3450 Contact: Gail Henry, Exec VP

Email: Ih@leonhenryinc.com Website: www.leonhenryinc.com

Specialization: Insert Media brokers; We place inserts into packages, statements, co-ops, catalog blow-ins/ bind-ins and sampling programs.

Other Services: Mailing list brokerage, card decks and remnant space advertising, online advertising.

Contact LH Management Division for package insert/ mailing list management capabilities and for a free analysis of your income potential.



MeritDirect

333 Westchester Avenue White Plains, NY 10604 Phone: 914-368-1000 Fax: 914-368-1150 Contact: Robert Sanchez Email: rsanchez@meritdirect.com Website: www.meritdirect.com

MeritDirect is a leading full-service direct marketing and lead generation firm specializing in customer acquisition & retention, data & amp; media services, marketing databases and strategic services. Merit-Direct provides unmatched customer acquisition and retention expertise to both the B2B and consumer arenas. We operate within a culture of continuous improvement, striving for leading-edge processes and technologies that ultimately will guide clients to

higher response rates and lower costs in less time.

Paradvsz

505 Hwy 169 N 8th Flr

Minneapolis, MN 55441 Phone: 763-647-5154 Contact: Emily Selenski

Compilers: Business-to-**Business**

Hoovers

5800 Airport Blvd Austin, TX 78752 Phone: 512-374-4605 Contact: Rocky Brown

Co-Op Databases

Epsilon Targeting

2550 Crescent Dr Lafayette, CO 80026 Phone: 303-410-5100 Contact: Les Wood



MeritDirect

333 Westchester Avenue White Plains, NY 10604 Phone: 914-368-1000 Fax: 914-368-1150 Contact: Robert Sanchez Email: rsanchez@meritdirect.com Website: www.meritdirect.com

MeritDirect is a leading full-service direct marketing and lead generation firm specializing in customer acquisition & retention, data & amp; media services, marketing databases and strategic services. Merit-Direct provides unmatched customer acquisition and retention expertise to both the B2B and consumer arenas. We operate within a culture of continuous improvement, striving for leading-edge processes and technologies that ultimately will guide clients to higher response rates and lower costs in less time.

Insert Media Brokers/

Managers



Leon Henry Inc 200 N Central Ave Hartsdale, NY 10530-1940

Phone: 914-285-3456 Fax: 914-285-3450 Contact: Gail Henry, Exec VP Email: Ih@leonhenryinc.com Website: www.leonhenryinc.com

Specialization: Full Service insert media brokers since 1956. Our brokers place your inserts into packages, statements, co-ops, ride-alongs, catalogs, card decks, sample kits, and other distributions to target your prospective customer.

Other Services: Mailing list brokerage, online advertising, remnant space advertising.

Contact LH Management Division for package insert/ mailing list management capabilities. Free analysis of your income potential.

Managers: E-Mail



MeritDirect

333 Westchester Avenue

White Plains, NY 10604 Phone: 914-368-1000 Fax: 914-368-1150 Contact: Robert Sanchez Email: rsanchez@meritdirect.com Website: www.meritdirect.com

MeritDirect is a leading full-service direct marketing and lead generation firm specializing in customer acquisition & retention, data & amp; media services, marketing databases and strategic services. Merit-Direct provides unmatched customer acquisition and retention expertise to both the B2B and consumer arenas. We operate within a culture of continuous improvement, striving for leading-edge processes and technologies that ultimately will guide clients to higher response rates and lower costs in less time.

Managers: Full Service



MeritDirect

333 Westchester Avenue
White Plains, NY 10604
Phone: 914-368-1000
Fax: 914-368-1150
Contact: Robert Sanchez
Email: rsanchez@meritdirect.com
Website: www.meritdirect.com

MeritDirect is a leading full-service direct marketing and lead generation firm specializing in customer acquisition & retention, data & Direct provides unmatched customer acquisition and retention expertise to both the B2B and consumer arenas. We operate within a culture of continuous improvement, striving for leading-edge processes and technologies that ultimately will guide clients to higher response rates and lower costs in less time.

Owners: Business-to-Business



MeritDirect

333 Westchester Avenue
White Plains, NY 10604
Phone: 914-368-1000
Fax: 914-368-1150
Contact: Robert Sanchez
Email: rsanchez@meritdirect.com
Website: www.meritdirect.com

MeritDirect is a leading full-service direct marketing and lead generation firm specializing in customer acquisition & retention, data & Direct provides unmatched customer acquisition and retention expertise to both the B2B and consumer arenas. We operate within a culture of continuous improvement, striving for leading-edge processes and technologies that ultimately will guide clients to higher response rates and lower costs in less time.

MERCHANDISE ORDER PROCESSING

E-Commerce Systems/ Services

OrderDynamics Corporation

43-70 E Beaver Creek Rd Richmond Hill, ON L4B 3B2 **Phone:** 866-559-8123

Contact: Michael Turcsanyi, President Email: marketing@orderdynamics.com Website: www.orderdynamics.com

Multichannel Software/ Systems

Celerant Technology Corp

4830 Arthurr Kill Rd Staten Island, NY 10309 Phone: 718-605-7733 Email: info@celerant.com Website: www.celerant.com

Order Management Software/ Systems

RedPrairie Corporation

3905 Brookside Pkwy Alpharetta, GA 30022 Phone: 877-733-7724 Phone: Sales

Email: info@RedPrairie.com Website: www.RedPrairie.com



Stone Edge Technologies Inc

920 Germantown Pike, Suite 112 Plymouth Meeting, PA 19462 Phone: 610-994-3699 x113 Contact: John Frazar, Sls. Mgr. Email: sales@StoneEdge.com Website: www.StoneEdge.com

The Stone Edge Order Manager is a powerful backoffice system providing tools to manage your business efficiently: Inventory control, customer management, order processing and fulfillment, warehouse management, QuickBooks integration and more.

It's compatible with over 40 sales channels and facilitates Mail Order and POS orders in one affordable, feature-rich package!

Payment Processing: Checks/Debit



PacNet Services Ltd

595 Howe St, 4th Floor Vancouver, BC V6C 2T5 **Phone:** 604-689-0399 **Fax:** 604-689-0311

Contact: Brendan Mahar, Business Development Mgr

Email: info@pacnetservices.com Website: www.pacnetservices.com

Through a single convenient location, PacNet offers a complete range of domestic and international payment solutions including multi-currency check-cashing, check-issuing, credit card processing, single and recurring direct debit, and giro transfer collection. There is no need to open new bank accounts or negotiate costly agreements with multiple providers. Through PacNet, direct mail companies of all descriptions can offer each customer payment options that are convenient and familiar, yet receive funds quickly in the very same bank account they use today. Easy set up, low all-inclusive commissions and clear easy-to-read reports make cashing payments from the U.S. and around the world a breeze.

Payment Processing: Credit Cards



PacNet Services Ltd

595 Howe St, 4th Floor Vancouver, BC V6C 2T5 **Phone:** 604-689-0399 **Fax:** 604-689-0311

Contact: Brendan Mahar, Business Development Mgr

Email: info@pacnetservices.com Website: www.pacnetservices.com

Through a single convenient location, PacNet offers a complete range of domestic and international payment solutions including multi-currency check-cashing, check-issuing, credit card processing, single and recurring direct debit, and giro transfer collection. There is no need to open new bank accounts or negotiate costly agreements with multiple providers.

Through PacNet, direct mail companies of all descriptions can offer each customer payment options that are convenient and familiar, yet receive funds quickly in the very same bank account they use today. Easy set up, low all-inclusive commissions and clear easy-to-read reports make cashing payments from the U.S. and around the world a breeze.

Payment Processing: E-commerce

Avalara

100 Ravine Ln NE, #220 Bainbridge Island, WA 98110 Phone: 206-780-7000 Contact: Jessica Davis

Payment Processing: Security

Cybersource

1295 Charleston Rd Mountain View, CA 94043 Phone: 650-965-6176 Contact: Amy Maciejewski

Litle & Co

900 Chelmsford St Lowell, MA 01851 Phone: 978-275-6532 Fax: 978-551-0079 Contact: Kristine Woods Email: kwoods@litle.com

Truste

55 2nd St, #210 San Francisco, CA 94105 **Phone:** 415-520-3490 **Contact:** Andreas Ryuta Stenzel

VeriSign

487 E Middlefield Rd Mountain View, CA 94043 Phone: 650-426-4470 Contact: Tim Callan

MOBILE COMMERCE SOLUTIONS

Alterian

35 E Wacker Dr, Suite 200 Chicago, IL 60601 Phone: 312-704-1700 Contact: Malti Shukla

MobileStorm

7900 Haskell Ave Van Nuys, CA 91406 Phone: 866-492-7886 Contact: Cameron Peebles

Neustar

4600 Center Oak Plz Sterling, VA 20166 Phone: 571-434-5400 Contact: Matthew Valleskey

PRINT/PRODUCTION & PAPER

Paper: Coated Groundwood

Catalyst Paper Corporation

3600 Lysander Ln, 2nd Floor Richmond, BC V7B 1C3 **Phone:** 604-247-4400

Email: contactus@catalystpaper.com Website: www.catalystpaper.com

Paper: Merchants

Newpage

8540 Gander Creek Dr I Miamisburg, OH 45342 Phone: 937-242-9066 Contact: Julie Davis

Printer: Business to Business Catalog

The Dingley Press

119 Lisbon St Lisbon, ME 04250 Phone: 207-353-1561 Contact: Jim Gibbs

Printer: Commercial

Brown Printing

1500 Broadway, Suite 505 New York, NY 10036 Phone: 212-782-7805 Contact: Justin Kissida



JAPS-OLSON COMPANY

Commercial Printing & Direct Mailing

www.japsolson.com

Japs-Olson Company

7500 Excelsior Blvd St Louis Park, MN 55426 Toll-Free: 800-548-2897 Phone: 952-932-9393 Fax: 952-912-1900

Contact: Debbie Roth, VP/SIs Mktg Website: www.japsolson.com

Full-service commercial printer specializing in direct mail and direct response production. Japs-Olson's 512,000- sq.-ft. production facility is one of the largest in the country. We feature more than 30 presses including three 16-color full-size web presses and 8-color, 10-color and 12-color sheetfed presses. Combined with 22 laser printers (300 & 600 dpi) and 64 standard, stretch & Damp; jumbo inserters we can easily handle your most demanding direct mail project.



Ripon Printers

656 S Douglas St Ripon, WI 54971 **Phone:** 920-748-3136 **Fax:** 920-748-3741

Contact: Carol Cluppert, Marketing Email: sales@riponprinters.com Website: www.riponprinters.com Ripon Printers provides advanced print solutions that keep production simple and streamlined for small and mid-size catalogers. We offer the latest technologies - from premedia through fulfillment and distribution - to get your catalog to market quickly, cost-efficiently and hassle-free. We also offer digital editions and other options to connect the print and digital worlds.

Printer: Consumer Catalogs

Quad

N63 W23075 Hwy 74 Sussex, WI 53089 Phone: 888-782-3226 Contact: Rachel Sorce

Printer: Direct Mail



JAPS-OLSON COMPANY

Commercial Printing & Direct Mailing

www.japsolson.com

Japs-Olson Company

7500 Excelsior Blvd St Louis Park, MN 55426 Toll-Free: 800-548-2897 Phone: 952-932-9393 Fax: 952-912-1900

Contact: Debbie Roth, VP/SIs Mktg Website: www.japsolson.com

Full-service commercial printer specializing in direct mail and direct response production. Japs-Olson's 512,000- sq.-ft. production facility is one of the largest in the country. We feature more than 30 presses including three 16-color full-size web presses and 8-color, 10-color and 12-color sheetfed presses. Combined with 22 laser printers (300 & 600 dpi) and 64 standard, stretch & Department of the standard of the standard

SHIPPING & DISTRIBUTION

Delivery Services: Domestic



Streamlite Inc

3000 Centre Parkway, Suite 100 Atlanta, GA 30344 **Phone:** 800-920-5494

Contact: Jon Routledge, Senior Vice President,

Sales & Marketing

Email: info@streamliteinc.com Website: www.streamliteinc.com

Streamlite is a business to residential lightweight package delivery company that refuses to compromise performance. Our flexible solution uniquely combines low cost with speed, reliability and visibility to deliver when expected – because we know someone's waiting for it.

Streamlite serves high-volume shippers, including:

- Retailers
- Catalogers
- Fulfillment companies

Postal Automation

DYMO Endicia

385 Sherman Ave Palo Alto, CA 94306 **Phone:** 800-576-3279 **Contact:** Cathy Karaguez

Return Logistics



Inmar

2601 Pilgrim Ct

Winston-Salem, NC 27106
Phone: 866-440-6917
Fax: 336-770-1939
Email: solutions@inmar.com

Website: www.inmar.com

Inmar connects trading partners through consulting, software services, and operations. Our proprietary Digital Promotions Network™ manages a digital promotion completely for a brand or retailer in the digital promotions ecosystem and leverages existing in-store infrastructure to securely redeem paperless coupons at checkout. in real-time.

Shipping & Distribution: Full-Service

Fedex Smart Post

30 Fed Ex Pkwy, Fl 2 Collierville, TN 38017 Phone: 901-263-2559 Contact: Janay Neinhuis

Shipping Systems & Equipment

Stamps.com

12959 Coral Tree PI Los Angeles, CA 90066 Phone: 888-927-8267 Shipping Solutions Email: shipping@stamps.com Website: www.stamps.com/shipping

SOCIAL MEDIA MARKETING

Awareness Inc

25 Corporate Dr Burlington, MA 01803 **Phone:** 866-487-5623

Email: info@awarenessnetworks.com Website: www.awarenessnetworks.com

Buddy Media

360 W 31st St, 12th Floor New York, NY 10001 Phone: 646-380-7300 Contact: Sales Department

Jive

325 Lytton Ave, Suite 200 Palo Alto, CA 94301 **Phone:** 877-495-3700 **Contact:** Lynda Smith

Lithium

6121 Hollis St, Suite 4 Emeryville, CA 94608 **Phone:** 510-653-6800 **Contact:** Bonnie Thomas

Marketwire

Commerce Ct E, PO Box 427 Toronto, ON M5L 1G3 Phone: 416-362-0885 Contact: Pam McBride

Position2, Inc

366 Cambridge Ave Palo Alto, CA 94306 Phone: 650-380-2820 Contact: Rajiv Parikh Email: Rajiv@position2.com

Vocus

12051 Indian Creek Ct Beltsville, MD 20705 Phone: 301-459-2590 Contact: Nicole Tsang Email: info@vocus.com

Vovici

196 Van Buren St, Suite 400 Herndon, VA 20170 **Contact:** Carrie Baker

TELEMARKETING

Telemarketing: Inbound



Global Response 777 S State Rd 7 Margate, FL 33068 **Phone:** 800-537-8000

Contact: Wendy Shooster, Co-CEO Email: wendy@globalresponse.com Website: www.GlobalResponse.com

Global Response is The Brand Care Call Center. We specialize in delivering high-touch customer care, faithfully expressing the brand personality in every call, chat or email interaction with your customer.

WAREHOUSING

Warehouse Recycling Equipment



BloApCo

N114W19125 Clinton Drive Germantown, WI 53022 Phone: 800-959-0880 Fax: 262-255-3446

Contact: Ric Johnson, Sls. Dir. Email: ric.johnson@bloapco.com Website: www.bloapco.com

Blower Application Company offers a complete line of piggyback shredders for efficient shredding of corrugated cartons in distribution and warehouse facilities. Save on waste hauling costs by shredding unpacked boxes prior to bailing, creating denser bales and more boxes per truck. In many instances the amount of waste loads is cut in half!

BloApCo shredders mount directly over balers to conserve floor space. Shredders for corrugated, wooden or plastic pallets are also available. BloApCo, headquartered in Germantown, Wis., has been working with customers around the world since 1933 solving a wide variety of waste and scrap handling problems.

WEB MARKETING

Affiliate Marketing

PERFORMICS

Performics

111 East Wacker Drive, Suite 1500 Chicago, IL 60601 **Phone:** 312-739-0222

Fax: 312-739-0233

Contact: Nicola Smith, VP of Business Development

Email: nicola.smith@performics.com Website: www.performics.com

Performics is a global performance marketing company partnering with marketers to make smart marketing decisions that improve ROI. Our performance specialists are certified experts in search, affiliate & feeds, and social & display channels across all screens. Headquartered in Chicago, with hubs in London, Paris and Singapore, Performics is part of Publicis Groupe.

Content Management

Comosoft

2601 Network Blvd Frisco, TX 75034 Phone: 469-633-1650 Contact: Randy Evans

Sitecore Corp

591 Redwood Hwy Frontage Rd BL

Mill VAlley, CA 94941 Phone: 415-380-0600 Phone: Dave Dupert

Online Games/Sweepstakes



Ventura Associates International LLC

1040 Avenue of the Americas New York, NY 10018 **Phone:** 212-302-8277 **Fax:** 212-302-2587

Contact: Al Wester, President (ext 3015) Email: info@sweepspros.com

Website: www.sweepspros.com

Full-service sales promotion agency with particular expertise in prize promotions.

Services: Creation and administration of online and traditional sweepstakes, games and contests. Also provides creative, fulfillment, website design and hosting, database management, tie-ins, co-ops, interactive, research, multicultural, social media and direct marketing services.

Clients: Aegon, Bath & Doy Works, Bonnier Corporation, Burlington Coat Factory, Consumers Union, Haband Company, Saks Fifth Avenue, Time Inc., Victoria's Secret

Professional Affiliations: ASI, DMA, PMA, PIMA

Search Engine Marketing

Google

1600 Amphitheatre Pkwy, #41 Mountain View, CA 94043-1351 Phone: 650-330-0100 Contact: Guillaume De Zwirek



demand more from your marketing spend

MediaWhiz

77 Water St, Floor 12 New York, NY 10005

Phone: 888-866-WHIZ (9449) Email: mtuch@mediawhiz.com Website: www.mediawhiz.com

Company Description: MediaWhiz has rapidly become a leading online performance marketing agency that helps clients acquire customers more profitably. Utilizing their Program of Continuous Improvement, a consultative process which continually analyzes and optimizes each aspect of a marketing campaign. MediaWhiz combines expertise in all forms of online performance marketing (Affiliate, Search, Social, Display, Email and Data Acquisition) with proprietary delivery and analytic technologies to drive greater effectiveness and efficiency for a broad range of leading advertisers such as American Laser Skincare, CarpetONE, Discover, and Nielsen. MediaWhiz was recently recognized as the 6th largest US. Search-Marketing Agency by Advertising Age's Agency Ranking Report. For more information, visit www.mediawhiz.com.

PERFORMICS

Performics

111 East Wacker Drive, Suite 1500 Chicago, IL 60601

Phone: 312-739-0222 Fax: 312-739-0233

Contact: Nicola Smith, VP of Business Development

Email: nicola.smith@performics.com Website: www.performics.com

Performics is a global performance marketing company partnering with marketers to make smart marketing decisions that improve ROI. Our performance specialists are certified experts in search, affiliate & feeds, and social & display channels across all screens. Headquartered in Chicago, with hubs in London, Paris and Singapore, Performics is part of Publicis Groupe.



PM Digital

5 Hanover Sq New York, NY 10004 **Phone:** 800-254-0330

Contact: Suzy Sandberg, President - PM Digital

Email: ssandberg@pmdigital.com Website: www.pmdigital.com

PM Digital is a Digital Marketing Agency that specializes in paid search, SEO, social media, and shopping feed management. By developing and implementing customized digital marketing campaigns, PM Digital drives qualified traffic to websites to surpass sales goals. Clients include The North Face, Steve Madden, Keurig, Martha Stewart Living, The Sportsman's Guide, and Paul Fredrick, among others. For more on PM Digital's thought leadership, please visit: http://blog.pmdigital.com/.

Search Engine Optimization

PERFORMICS

Performics

111 East Wacker Drive, Suite 1500

Chicago, IL 60601 Phone: 312-739-0222 Fax: 312-739-0233

Contact: Nicola Smith, VP of Business Development

Email: nicola.smith@performics.com Website: www.performics.com

Performics is a global performance marketing company partnering with marketers to make smart marketing decisions that improve ROI. Our performance specialists are certified experts in search, affiliate & feeds, and social & display channels across all screens. Headquartered in Chicago, with hubs in London, Paris and Singapore, Performics is part of Publicis Groupe.

Web Analytics/Performance Measurement

Compuware

10 Maguire Rd, Suite 330 Lexington, MA 02421 Phone: 781-698-2325 Contact: Jessica Murphy

Coremetrics

1001 E Hillsdale Blvd Foster City, CA 94404 Phone: 866-493-2673 Contact: Ben Meyer

WebTrends

851 SW 6th Ave, Suite 1600 Portland, OR 97204 **Phone:** 503-553-2326 **Contact:** Tom Potterf