**Part 1: Tell Us About Your Company**

1. Company Name:
2. Address:
3. Phone:
4. Website:
5. RFP contact:

Email:

Phone:

1. Year founded:
2. Parent company (if applicable):
3. Total number of active clients:
4. Average order volume (not unit volume; across all clients):
5. What is the estimated percentage breakdown of your 2016 B2C and B2B client revenue?

B2B Revenue: %

B2C Revenue: %

1. What are the top 3 merchandise categories you fulfill and the percentage of clients in each?

Category 1: %

Category 2: %

Category 3: %

1. Tell us about your company (250-word maximum). Tell us what is unique about you and what you focus on. Give us the best attributes of your company, and include specific reference to your experience serving the ecommerce industry.
2. List all the operations and fulfillment services you offer.
3. Tell us about 2 major changes you’ve made in the last year that potential clients need to know about, and why you made them.

Change 1:

Change 2:

1. List the top 5 merchant clients you are working with

Client 1:

Client 2:

Client 3:

Client 4:

Client 5:

**Part 2: Tell us about your systems, services and partners:**

1. Which ERP system do you use?
2. Which OMS system do you use?
3. Which WMS system do you use?
4. Which warehouse automation system(s) do you use?
5. If you have these, indicate which system or partner:

Business intelligence tool:

Marketing or merchandising data system:

Inventory forecasting options:

Call/contact center services:

Shipping or transportation management systems:

RFID:

**Part 3: Tell us about your facilities and operations**

1. List your facility locations, including any that are internationally-based:
2. Do you presently fulfill continuity/subscription orders for clients?
3. Are any of your facilities food-grade certified to handle packaged foods?
4. Do you handle international orders?
5. List any other value-added services (i.e. kitting and assembly) not detailed above:

**Part 4: Client references**

Please list 3 ecommerce clients as references. This information will not be shared.

Reference 1 (required)

Name:

Title:

Company:

Phone:

Email:

Reference 2 (required)

Name:

Title:

Company:

Phone:

Email:

Reference 3 (required)

Name:

Title:

Company:

Phone:

Email:

**Part 5: Website link**

There is absolutely no charge to enter Top 3PLs. However, if you would like to have a live link for one year in the online version of Top 3PLs at multichannelmerchant.com, email Cynthia Foristel at [cforistel@accessintel.com](mailto:cforistel@accessintel.com) for details.

**Part 6: Senior leadership verification and reference**

Note: by completing this section, you certify that the information you're providing to Multichannel Merchant is 100% true and accurate. You also acknowledge that Multichannel Merchant editors may call your senior leadership for follow-up, interviews, and fact-checking.

Name of CEO/President:

Email:

Direct Phone:

Mailing Address for Top 3PLs Documentation:

Name of Senior Operations Executive:

Email:

Direct Phone:

Mailing Address for Top 3PLs Documentation:

**Part 7: To learn more regarding our Enhanced Visibility and Lead Generation Package,** **please fill out the section below.**

Name:

Phone:

Email:

**Email your completed application to Mike O’Brien,** [**MObrien@accessintel.com**](mailto:MObrien@accessintel.com?subject=Top%203PLs%20Application%202016)